

Message Text

UNCLASSIFIED

PAGE 01 STOCKH 03241 051418Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W
-----111924 060507Z /15
R 051134Z AUG 77
FM AMEMBASSY STOCKHOLM
TO USDOC WASHDC
INFO SECSTATE WASHDC 1262

UNCLAS STOCKHOLM 3241

E.O. 11652: N/A
TAGS: BTRA, SW
SUBJECT: COMMERCIAL INVITATION: US VISIT OF MR. KJELL ERICSSON OF
ESSELETE SYSTEM AB

1. WE HAVE ISSUED A COMMERCIAL INVITATION TO MR. KJELL ERICSSON,
MARKETING MANAGER OF ESSELTE SYSTEM AB, BOX 140, S-161 26
BROMMA.

2. THIS IMPORTER/AGENT/DISTRIBUTOR OF ADVANCED OFFICE EQUIPMENT
(WORD PROCESSING EQUIPMENT, MICROFILM SYSTEMS, ETC.) IS
SEEKING US SUPPLIERS OF A SMALL, LOW-PRICED INTELLIGENT
DATA-TERMINAL FOR DATA ENTRY AND VALIDATION. A DETAILED
DESCRIPTION OF THE TYPE OF TERMINAL PREFERRED WILL BE
AIRMAILED TOGETHER WITH A COPY OF THE COMMERCIAL INVITATION.

3. ERICSSON HAS NO OBJECTIONS TO GIVING VISIT PUBLICITY, BUT
CONTACT WITH INFOREX OR PERTEC SHOULD BE AVOIDED, IF
AT ALL POSSIBLE.

4. ERICSSON IS EXPECTED TO ARRIVE IN THE US
ON SEPTEMBER 5 AND WILL STAY APPROXIMATELY 3 WEEKS.
HE PLANS TO VISIT LOS ANGELES DISTRICT OFFICE
SOME TIME DURING SEPTEMBER 7-9 OR SEPTEMBER 19-21 AND
TENTATIVELY ALSO NYC DISTRICT OFFICE DURING SEPTEMBER
5-6. HIS MAILING ADDRESS IS: C/O PERTEC BUSINESS
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SYSTEMS, 17112 ARMSTRONG AVENUE, SANTA ANA, CA 92714.
APPROPRIATE ASSISTANCE WOULD BE MUCH APPRECIATED.

5. ESSELTE SYSTEM AB IS A LARGE WELL-ESTABLISHED FIRM
WITH 216 EMPLOYEES AND ANNUAL TURNOVER OF APPROXIMATELY
SKR 80 MILLION. THE FIRM HAS SALES OUTLETS IN ALL
SCANDINAVIAN COUNTRIES. IT IS FINANCIALLY SOUND AND A

HIGHLY RECOMMENDED TRADE CONTACT.

PERRY

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 05-Aug-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977STOCKH03241
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770282-0494
Format: TEL
From: STOCKHOLM
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770891/aaaacysc.tel
Line Count: 64
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 6f57e360-c288-dd11-92da-001cc4696bcc
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 19-Oct-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1692534
Secure: OPEN
Status: NATIVE
Subject: COMMERCIAL INVITATION: US VISIT OF MR. KJELL ERICSSON OF ESSELETE SYSTEM AB
TAGS: BTRA, SW
To: COM
Type: TE
vdkgvwkey: odhc://SAS/SAS.dbo.SAS_Docs/6f57e360-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009